

To whom it may concern,

Over the past few years, we have worked with Dalfen America Corp (DAC) on both acquisitions and dispositions.

We recently represented Dalfen America in the acquisition of Eastpoint Business Center, a 78,000 SF multi-tenant industrial project, located in Chandler, Arizona. Prior to acquiring the asset, DAC tracked and submitted multiple offers on the project over a period of 18 months. Given the seller's unwillingness to trade the property off-market, Dalfen was ultimately forced to compete in an auction process to complete the acquisition. This required Dalfen to complete all property due diligence up front and fund the acquisition within 10 days of winning the auction. Their high level of integrity and creative approach, which was noticed by all parties in the transaction, became a factor that was paramount in our ability to complete the sale in a less than routine manner, but in accordance with the seller's expectations.

The inherent challenges in the commercial real estate sector require integrity, experience and professionalism to succeed. Dalfen's responsiveness, transparency, and ability to perform continue to make transacting with them a pleasurable experience. They are a firm whose commitments have meaning and whose character is impeccable. If you are looking to get things done, Dalfen is an efficient, determined and trustworthy firm that I certainly endorse without hesitation and look forward to working with time and again.

Sincerely,

Cassidy Turley BRE Commercial



Robert F. Buckley  
Executive Vice President